# Investing in Sweden: Private Equity Activity 2024

Fundraising, Investments and Divestments



Swedish Private Equity & Venture Capital Association

# Fundraising

#### Fundraising statistics explained

The monitored funds are direct private equity funds that primarily focus on investments in Europe. The funds raised are recorded in the country where the advisory team raises/manages the fund. The funds raised are the incremental amount of capital raised during the year.

The following funds are included in the statistics: private equity funds making direct private equity investments, mezzanine private equity funds, co-investment funds, and rescue/turnaround funds.

The following funds are excluded from the statistics: infrastructure funds, real estate funds, distressed debt funds, primary funds of funds, and secondary funds of funds.



### **Fundraising Summary**

SEK 1.46 trillion raised since 2007

SEK 123 billion raised in Sweden 2024

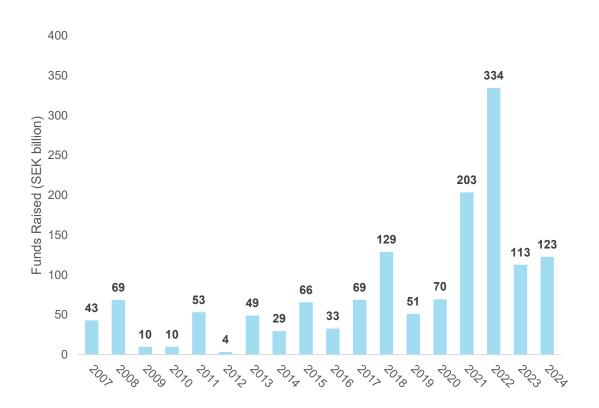
Institutional investors are the largest investors

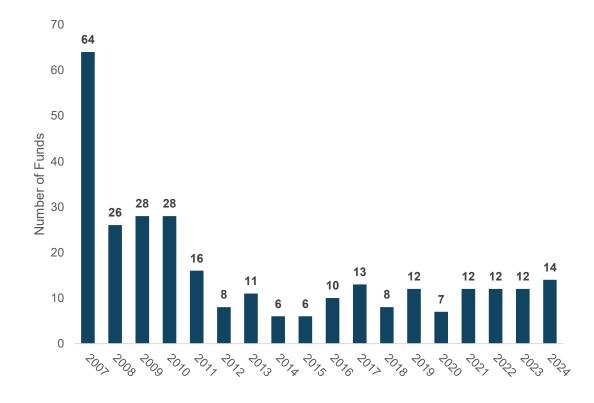
88.5% of the funds originate from outside of Sweden

- SEK 123 billion was raised by funds with advisory teams in Sweden during 2024. An increase of 9% compared to 2023. The total funds raised since 2007 amounts to SEK 1.46 trillion.
- Institutional investors are the largest investors in the funds. Pension funds (33%), asset managers (20%) and sovereign wealth funds (15%).
- > 88.5% of the funds originate from outside Sweden:
  - The Nordics (7.5%), UK & Ireland (7%) and DACH (6.7%) are the largest sources of European funds.
  - North America (27.9%) is the largest source of non-European funds, followed by Australia and Asia (24.5%)

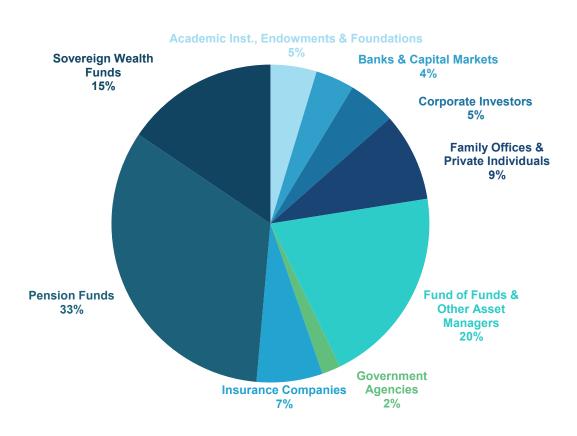


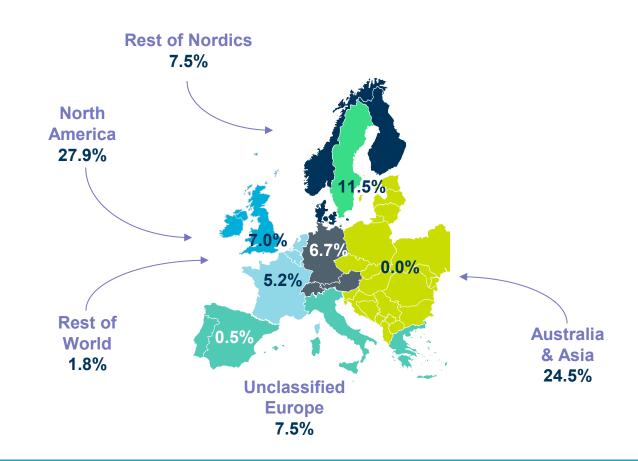
# All Private Equity Fundraising Funds raised by year 2007-2024





### All Private Equity Fundraising Funds raised by investor type and geography 2007-2024





### Investments

#### Investments statistics explained

Market statistics are an aggregation of figures according to the location of the portfolio company. At the Swedish level, this relates to investments in Swedish companies irrespective of the location of the private equity firm.

Equity value: the amount of capital invested when acquiring shares in an enterprise. The equity value includes equity, quasi-equity, mezzanine, unsecured debt and secured debt provided by the private equity firm.

Funds included in the statistics: private equity funds making direct private equity investments, mezzanine private equity funds, co-investment funds, and rescue/turnaround funds.

The following funds are excluded from the statistics: infrastructure funds, real estate funds, distressed debt funds, primary funds of funds, and secondary funds of funds.



### **Investments Summary**

#### All Private Equity

SEK 88 bn into 370 companies

#### Venture Capital

SEK 6.9 bn into 234 companies

#### **Growth Capital**

SEK 9.3 bn into 72 companies

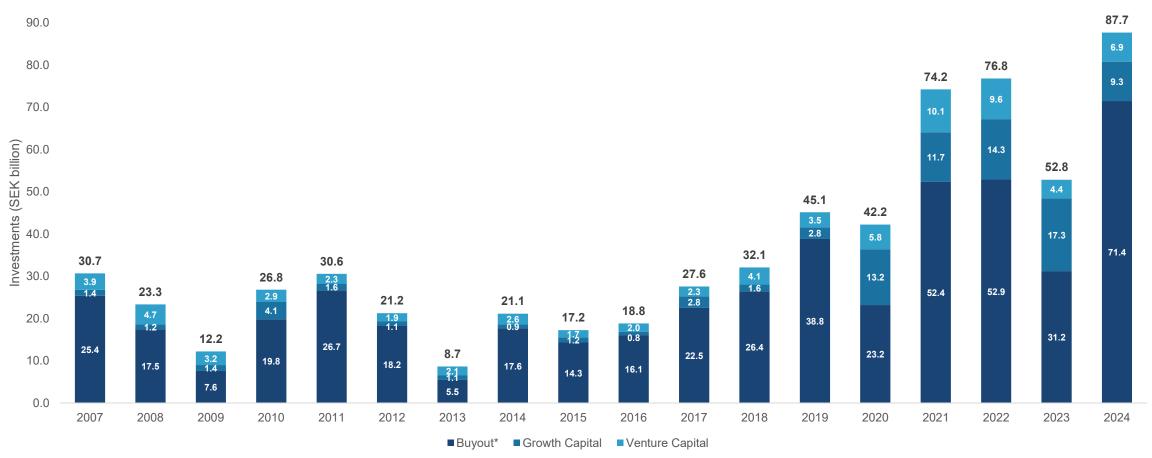
#### **Buyout\***

SEK 71.4 into 76 companies

- In 2024 private equity investments reached a record SEK 88 billion, a 66% increase compared to 2023 and a 31% increase compared to the five-year average. The number of companies backed by private equity decreased to 370 (-2% from 2023). Of all the countries in Europe, Sweden had the largest share of private equity investments in comparison to GDP.
- Venture capital investments increased 57% year-on-year to SEK 6.9 billion (-6% compared to the five-year average), 234 companies received venture capital funding in 2024.
- Growth capital investments decreased 46% year-on-year to SEK 9.3 billion (-29% compared to the five-year average), 72 companies received growth capital funding in 2024.
- Buyout\* investments increased 129% year-on-year to SEK 71.4 billion (+55% compared to the five-year average), 76 companies received buyout funding in 2024.



# All Private Equity Investments Amount by stage of investment 2007-2024







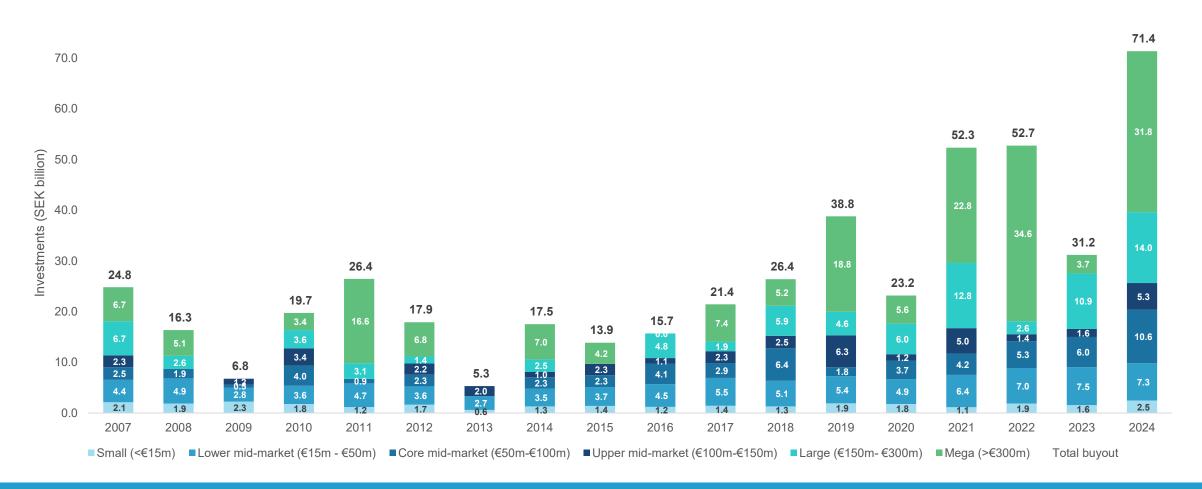
# All Private Equity Investments Number of companies invested in 2007-2024







# Buyout Investments Investments by equity bracket 2007-2024



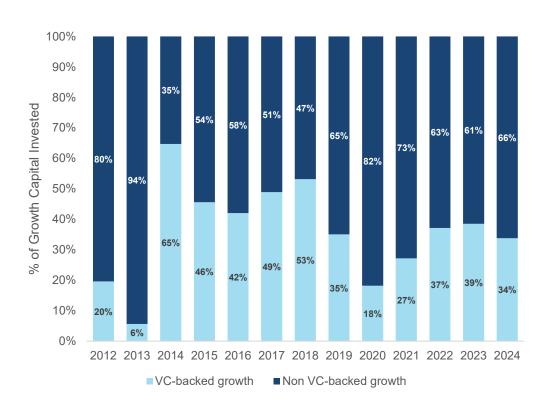


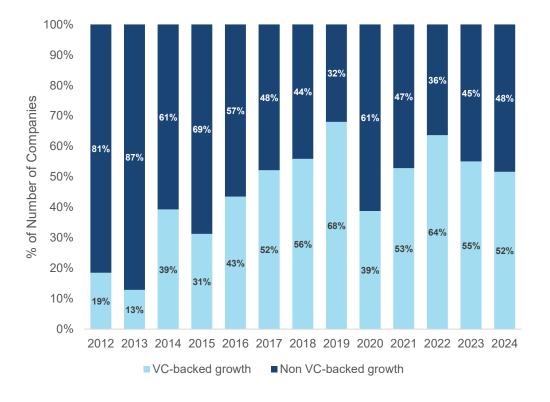
# Venture & Growth Capital Investments Investments by stage 2007-2024





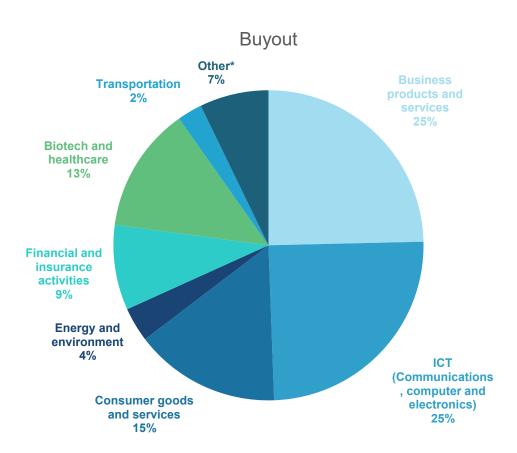
# Growth Capital Investments Type of backing 2012-2024

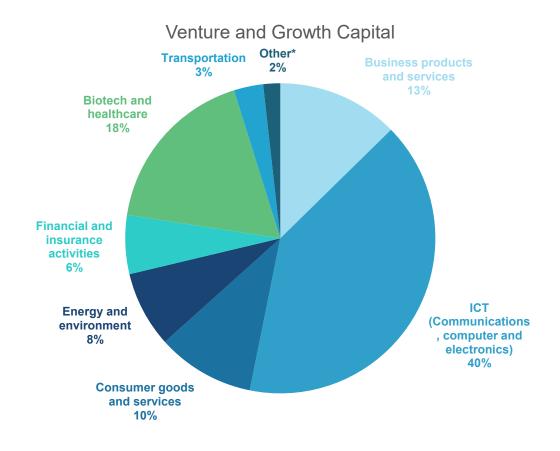






### Buyout and Venture & Growth Capital Investments Investments by sector 2007-2024

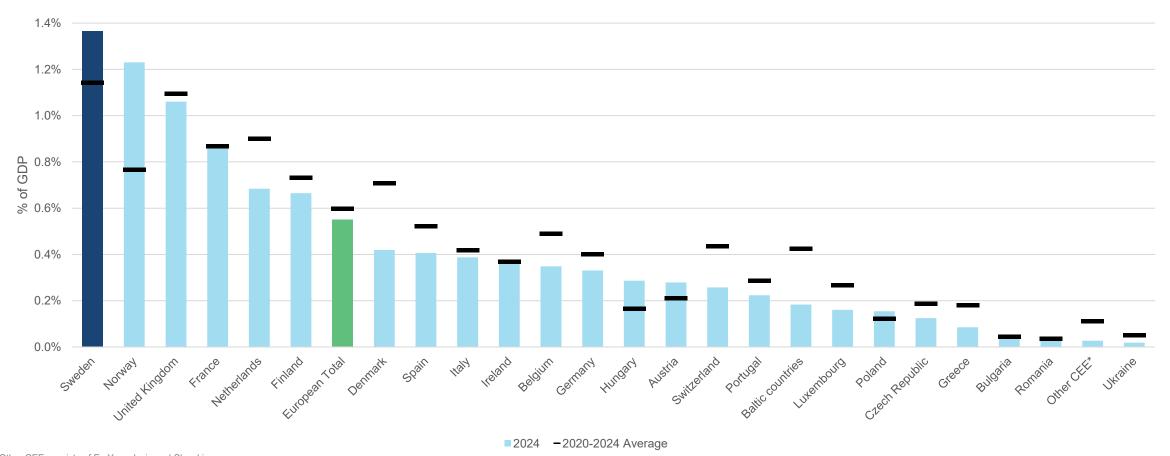




<sup>\*</sup>Other also includes Agriculture, Chemicals & materials, Construction and Real estate

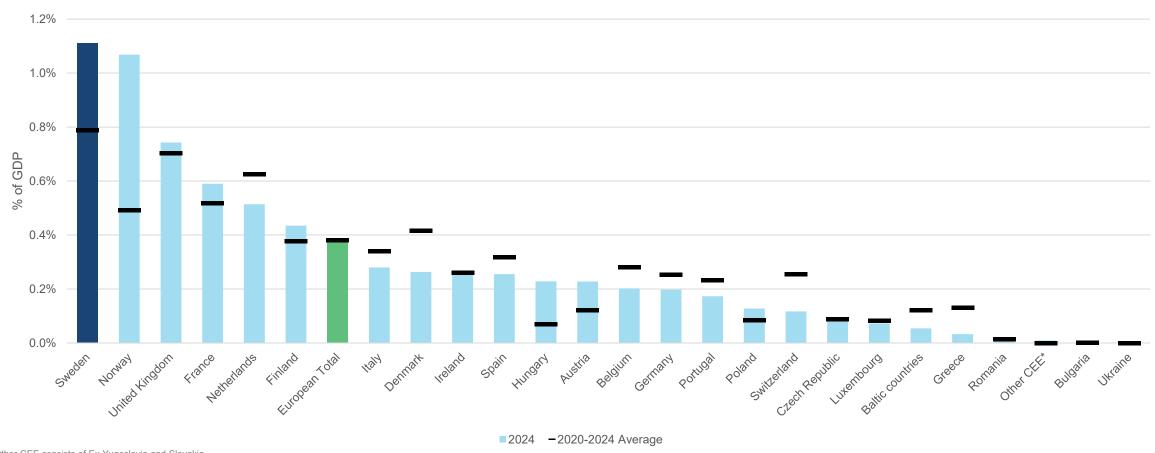
Fundraising Investments Divestments Glossary

### All Private Equity Investments as % of GDP 2024





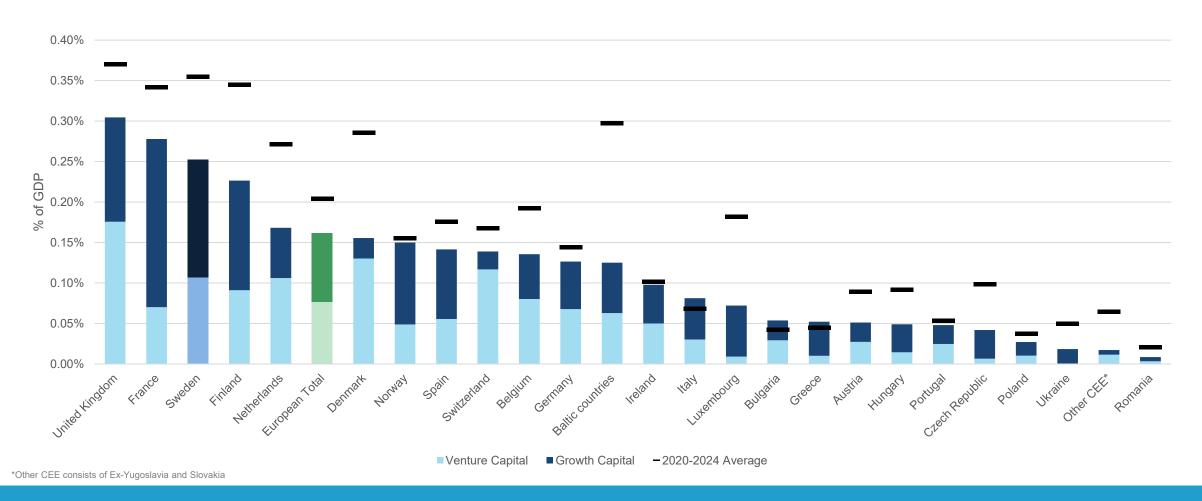
### Buyout Investments as % of GDP 2024





Fundraising Investments Divestments Glossary

### Venture & Growth Capital Investments as % of GDP 2024





### Divestments

#### Divestments statistics explained

Market statistics are an aggregation of figures according to the location of the portfolio company. At the European level, this relates to divestments of European companies irrespective of the location of the private equity firm.

The following funds are included in the statistics: private equity funds making direct private equity investments, mezzanine private equity funds, co-investment funds, and rescue/turnaround funds.

The following funds are excluded from the statistics: infrastructure funds, real estate funds, distressed debt funds, primary funds of funds, and secondary funds of funds.



### Divestments Summary 2007-2024

#### All Private Equity

SEK 21.16 bn from 72 companies

#### **Venture Capital**

SEK 959 mn from 43 companies

#### **Growth Capital**

SEK 273 mn from 5 companies

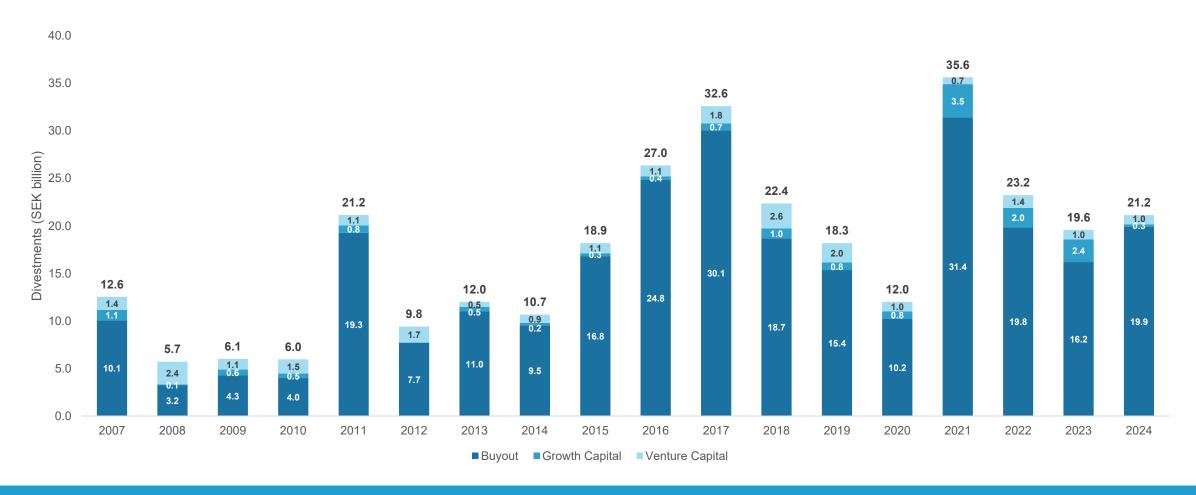
#### **Buyout**

SEK 19.89 bn from 23 companies

- In 2024 divestments at a cost increased to SEK 21.16 billion (+8% compared to 2023) from 72 companies (-48% compared to 2023). For all private equity between 2007-2024, the main exit routes by value were sales to another PE firm (30%) and public offerings (26%). The main exit routes by number of companies were sale to trade buyers (25%) and sale by other means (15%).
- Venture divestments reached SEK 959 million (-4% compared to 2023) from 43 companies (-61% compared to 2023) in 2024. For venture capital between 2007-2024, the main exit routes by value were sale to trade buyers (32%) and public offerings (20%). The main exit routes by number of companies were sale to trade buyers (23%) and divestment by other means (21%).
- Growth divestments in 2024 reached SEK 272 million (-88% compared to 2023) from 5 companies (-62% compared to 2023). For growth capital between 2007-2024, the main exit routes by value were public offerings (43%) and sale to trade buyers (25%). The main exit routes by number of companies were sale to trade buyers (34%) and management/owner buy-back (15%).
- Buyout divestments reached in 2023 SEK 19.89 billion (+23% compared to 2023) from 23 companies (-15% compared to 2023). For buyout between 2007-2024, the main exit route by value were *sale to another PE firm* (32%) and *public offerings* (26%). The main exit routes by number of companies were *sale to trade buyers* (28%) and *sale to another PE firm* (24%).

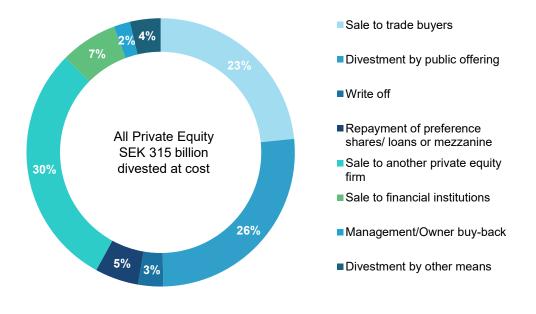


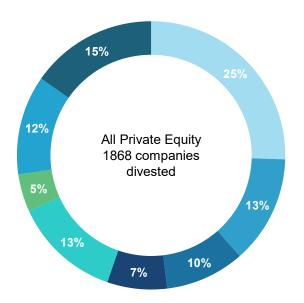
# All Private Equity Divestments Amount by stage of divestment 2007-2024



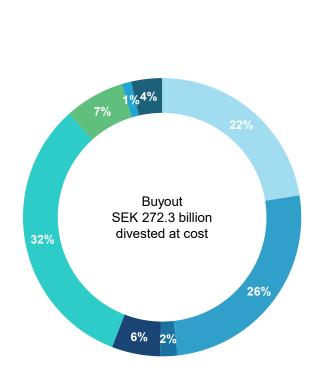


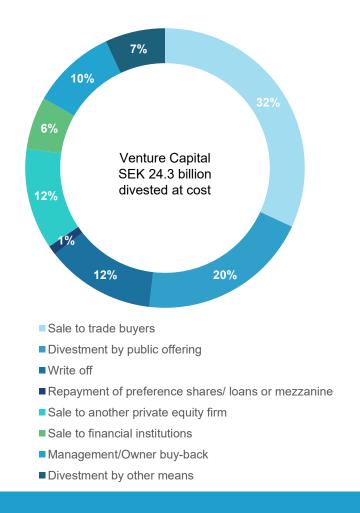
### Divestments by Exit Route – All Private Equity As % of total amount and number of companies 2007-2024

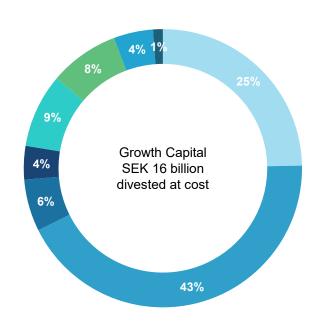




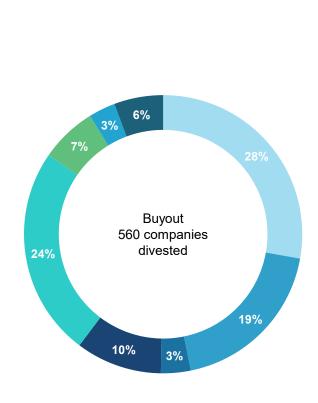
### Divestments by Exit Route As % of total amount 2007-2024

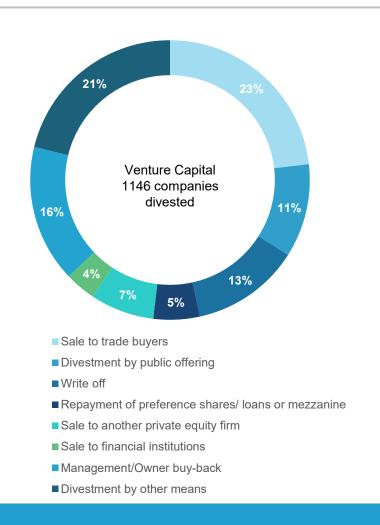


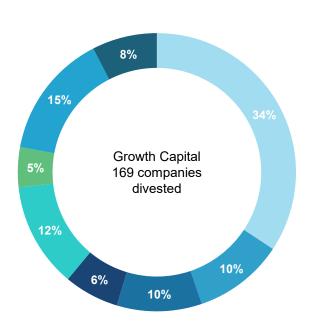




# Divestments by Exit Route As % of total number of companies 2007-2023









# Glossary

### Fundraising Glossary

#### Types of investors

Corporate Investor: Corporations manufacturing products or delivering non-financial services.

**Endowment:** An investment fund established by a foundation, university or cultural institution providing capital donations for specific needs or to further a company's operating process. Endowments are generally structured so that the principal amount invested remains intact, (for perpetuity, for a defined period of time, or until sufficient assets have been accumulated to achieve a designated purpose).

**Family Office:** An entity that provides services to one or more affluent families, including investment management and other services, (accounting, tax, financial and legal advice etc.).

**Foundations:** A non-profit organization through which private wealth is distributed for the public good. It can either donate funds and support other organizations or provide the sole source of funding for their own charitable activities.

Fund of Funds: A private equity fund that primarily takes equity positions in other funds.

**Government Agencies:** Country, regional, governmental and European agencies or institutions for innovation and development.

**Other Asset Manager:** A financial institution (other than a bank, endowment, family office, foundation, insurance company or pension fund) managing a pool of capital by investing it across different asset classes with the purpose of generating financial returns. It may include private equity direct funds that occasionally make indirect investments but excludes fund of funds that are a standalone option.

Pension Funds: A pension fund that is regulated under private or public sector law.

Sovereign Wealth Funds: State-owned investment funds investing in foreign direct private equity funds to diversify their portfolio.



### Investments Glossary

#### **Venture Capital**

- **Seed:** Funding provided before the investee company has started mass production/distribution with the aim to complete research, product definition or product design, also including market tests and creating prototypes. This funding will not be used to start mass production/distribution.
- Start-up: Funding provided to companies, once the product or service is fully developed, to start mass production/distribution and to cover initial marketing. Companies may be in the process of being set up or may have been in business for a shorter time but have not sold their product commercially yet. The destination of the capital would be mostly to cover capital expenditures and initial working capital.
- Later-stage Financing: Financing provided for an operating company, which may or may not be profitable. Late-stage venture tends to be financing into companies already backed by VCs, typically in C or D rounds.

#### **Growth Capital**

A type of private equity investment (often a minority investment) in relatively mature companies that are looking for primary capital to expand and improve operations or enter new markets to accelerate the growth of the business.

Within Growth, type of investment is further split into "VC-backed growth" & "Non-VC-backed growth". The former refers to Growth investments made with either continued participation by at least one VC fund at the time of the investment round, or else full divestment by the involved VC fund(s) at the time of the Growth round. The latter refers to Growth investments where VC funds had either fully divested prior to the Growth round, or else had never backed the company in question before.

#### Buyout

Financing provided to acquire a company. It may use a significant amount of borrowed capital to meet the cost of acquisition. Typically, by purchasing majority or controlling stakes.

#### Rescue/Turnaround

Financing made available to an existing business, which has experienced financial distress, with a view to re-establishing prosperity.

#### **Replacement Capital**

Minority stake purchase from another private equity investment organization or from another shareholder or shareholders.



### **Divestments Glossary**

#### **Exit route**

Management/Owner Buy-back: The buyer of the company is its management team.

#### Public Offering:

- First divestment following flotation (IPO): The sale or distribution of a private company's shares to the public for the first time by listing the company on the stock exchange.
- Sale of quoted equity post flotation: It includes sales of quoted shares only if connected to a former private equity investment, e.g., sale of quoted shares after a lock-up period.

**Repayment of Preference Shares/Loans or Mezzanine:** If the private equity firm provided loans or bought preference shares in the company at the time of investment, then their repayment according to the amortization schedule represents a decrease of the financial claim of the firm into the company, and hence a divestment.

Sale to Another Private Equity Firm: The buyer of the portfolio company is a private equity firm.

Sale to a Financial Institution: A financial institution is an entity that provides financial services for its clients:

- Depositary institutions: deposit-taking institutions that accept and manage deposits and make loans, including banks, building societies, credit unions, trust companies, and mortgage loan companies.
- Contractual institutions: Insurance companies and pension funds.
- Investment institutes other than direct private equity firms.

*Trade Sale:* The sale of a company's shares to industrial investors.

Write-off: The value of the investment is eliminated, and the return to investors is zero or negative.

Note: Recapitalizations are not considered in the divestment statistics.



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